SPOT ON: SECURITY 12.10.2023

Identity is the new perimeter

Okta is the foundation for Zero Trust security

GlobalDots

Thorsten Deutrich, VP Sales

Security

YESTERDAY
Network is the perimeter

Firewall, VPN

TODAY
People become the perimeter

Identity-driven security

TOMORROW
People are the only perimeter
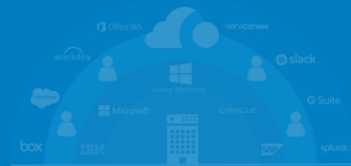
Zero Trust, Customer privacy

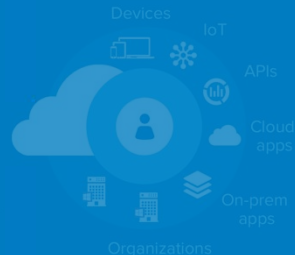### Workforce Identity

YESTERDAY

TODAY

TOMORROW

Identity was part of a stack

Identity as an independent and neutral platform

Okta as the universal platform

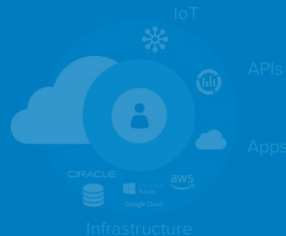### Customer Identity

YESTERDAY

TODAY

TOMORROW

Build it yourself

Identity as a microservice

Okta as the identity standard

GlobalDots

Always Cloud-to-Date

Our Services

Managed Services

Consulting

Innovation Scouting & Evaluation

Reselling

Integration

About GlobalDots

Selected customers:

Who Are We?

👤 150+

🏭 500+ customers

📅 20 years

Offices in US, Canada, India, Israel, Germany, France, Italy, UK, Spain, Japan, Thailand and Singapore and others
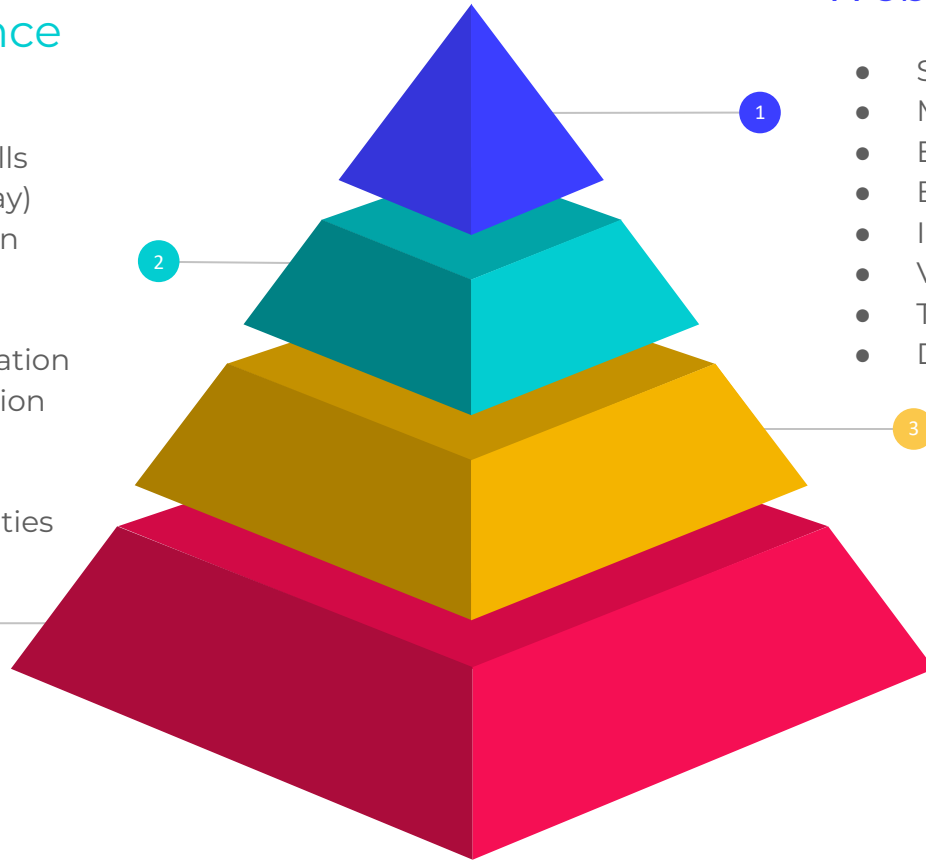
GlobalDots Tech Focus 2023

Content Delivery & Web Performance

- Static and Dynamic CDN
- Multi-CDN Solutions
- Edge Compute Services
- Backup CDN
- Image Optimization
- Video Streaming
- Traffic Acceleration
- DNS Services

Security & Governance

- DDoS Mitigation
- Web Application Firewalls
- API Security (inc. ZeroDay)
- Bot and Fraud Protection
- SDWAN & SASE
- Zero-Trust Networking
- Passwordless Authentication
- Cloud Workload Protection
- Identity Management
- Container Security
- Open Source Vulnerabilities
- Micro-Segmentation

Cloud Operations

- FinOps
- Cloud Automation
- DevOps as a Service
- Logging & SIEM
- NOC / SOC as a service
- Observability Data
- APM & Open Telemetry
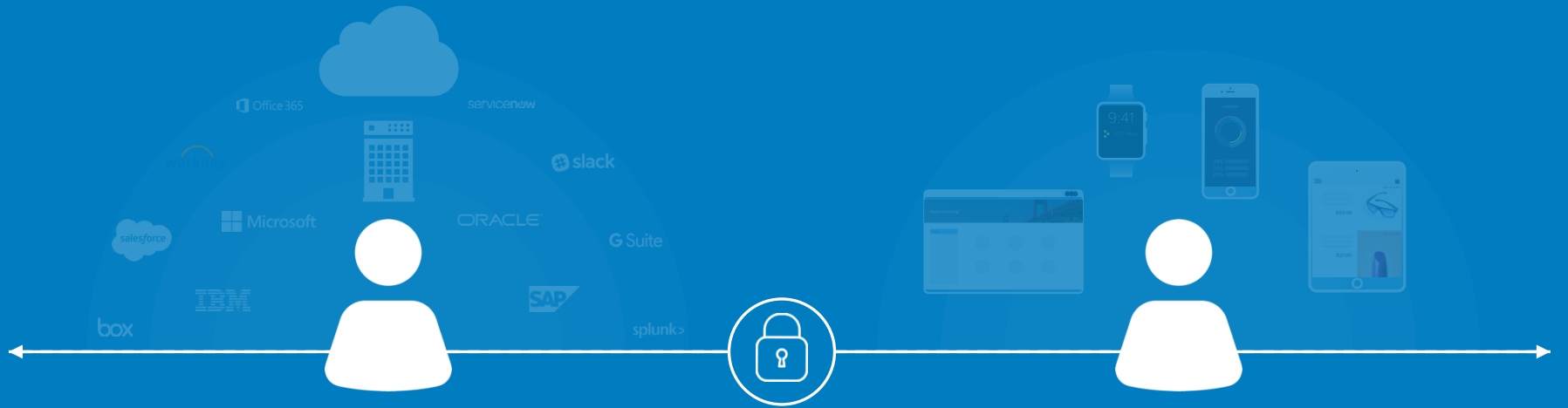- Cloud Migration
- Log Analysis
- Backup & DR

Hosting

- Dedicated Hosting
- Managed Data Centers
- Multi-Cloud Hosting
- Storage as a Service

IDENTITY
ENABLES
MODERN IT

IDENTITY
SECURES THE
BUSINESS

IDENTITY
DEFINES THE
CUSTOMER
EXPERIENCE

North - South Traffic

Securing Traffic Between Employees, Customers, Contractors and Applications

North - South

- Internal clients (e.g. employees, contractors etc.)
  - Identity Management
    - Single-Sign-On (SSO)
    - Multi-Factor-Authentication (MFA)
    - Employee Life-cycle Management
    - Universal Directory
  - Zero-Trust Network
    - BeyondCorp-as-a-service
    - Secured Access to Corporate Resources (Apps etc.)
    - Reduce Maintenance and Complexity
    - Governance and Audit Reporting
  - SDWAN
    - MPLS Alternative
    - Firewall as a Service
    - Hybrid and Multi-Cloud Connectivity
    - Secure Access to SaaS Apps

North - South Traffic

Securing Traffic Between Employees, Customers, Contractors and Applications

North - South

- External Clients / End-users / Threats

  - Identity Management
    - Single-Sign-On (SSO)
    - Multi-Factor-Authentication (MFA)
    - Customer Life-cycle Management
    - Universal Directory
  - DDoS Mitigation
    - Scrubbing centers with multi-Tbps of capacity
  - WAF solutions
    - Layer 7 application security
  - Bot Mitigation
    - Scrapping attacks
    - Account take-overs
    - Application DDoS
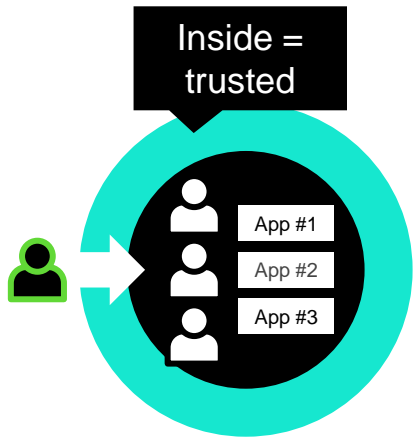 - API Security (Zero-day Attacks)

East - West Traffic

Securing Internal Traffic and Server to Server

- Application and Networking Security
  - Automate Kubernetes Security
  - Microservices Firewall and Anomaly Detection
  - Infrastructure and Application Visibility
- Software Defined Operations
  - Multi-Cloud Access, Permissions and Policies Management in One Place
  - Automate Security Controls for Dynamic Infrastructure
  - Full Governance and Visibility for Cloud Operations
- IOT-Platform
  - Securing IOT traffic
- Zerotrust Networks
  - Securing hybrid traffic
- SIEM, Security Log Analysis, Monitoring

East - West

GlobalDots
We Make IT Faster

Okta is the foundation for Zero Trust security

Centralized Identity and Access via SSO

Pervasive, Context-Aware Security

Automated Provisioning & Deprovisioning

Secure API Access Management

What we're seeing inside companies today

Digital transformation creates new opportunities & risk

salesforce · GitHub · aws · Microsoft Azure · workday

slack · CONCUR · G Suite · Office 365 · box

Companies carry a heavy burden in legacy infrastructure

AD/LDAP · RADIUS · Provisioning · ADFS · WAM

Customer identity is fragmented

Sites, Apps, Portals, IoT
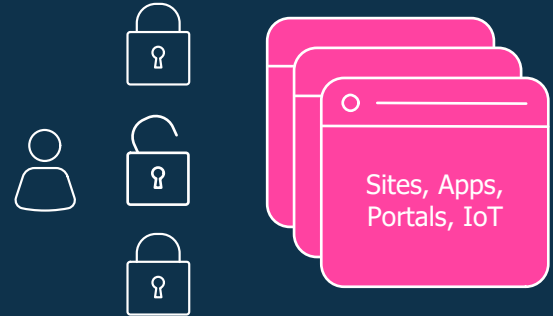
Okta addresses every identity use case

Customers (B2C)

Workforce (B2E)

Partners (B2B)

Applications

Cloud — On-Prem

salesforce · SAP

Infrastructure

Cloud — On-Prem

aws · ORACLE

APIs

Public — Private
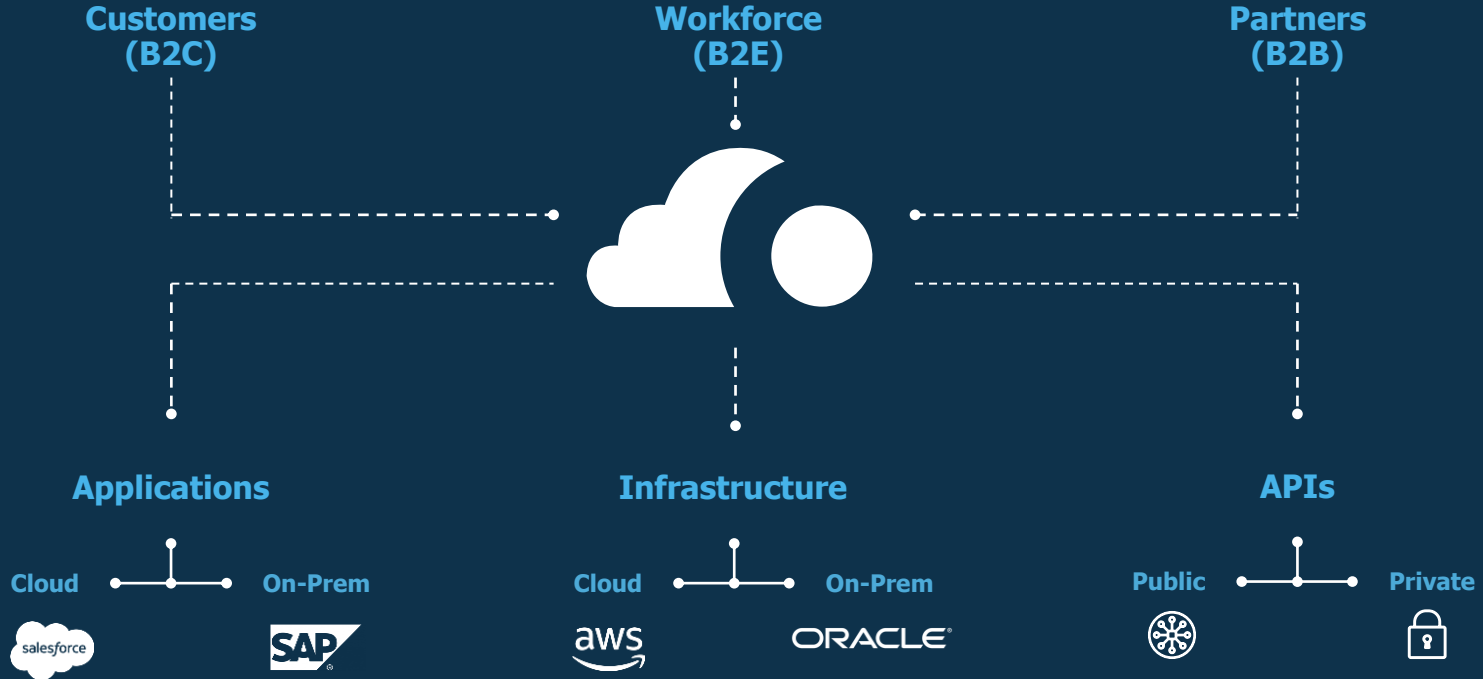
Okta is the world's most secure and reliable identity platform

Okta Integration Network

7,000+ Integrations

Workforce & Customer Identity
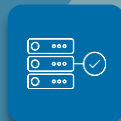
| Single Sign-On | Adaptive MFA | Lifecycle Mgmt. | Universal Directory | Access Gateway | API Access Mgmt. | Advanced Server Access | Authentication | Authorization | User Mgmt. |

Trust

AICPA SOC 2 — Formerly SAS 70 Reports

CSA STAR ATTESTATION

ISO 27001 Certified

ISO 27018

HIPAA

FR FedRAMP

Solving the Critical Problems of Access Management

okta Identity Cloud

IT Challenges

	IT Challenges	Okta Identity Cloud	Security Challenges	
50% Fewer Resets ⬇	More manual password resets	Single Sign-On	More password re-use	
50% More User Productivity ⬆	Pressure to accelerate cloud adoption	OIN and MFA	Explosion in phishing attacks	
50% Less Audit Costs ⬇	Onboarding/offboarding doesn't scale	Lifecycle Management	Orphan accounts expose data	
	Allow access from anywhere, from any device	Identity-driven Security	Implement Zero Trust security	**75%** Breach Likelihood ⬇
100% Less IT Maintenance ⬇	Enable access for contractors and partners	Universal Directory	External access is risky	
80% Less IT Admin Time ⬇	Support hybrid IT infrastructure	Unified Identity	Need unified security controls	

Best in class products

Single Sign-On

- Secure SSO for all your web apps
- On-prem and cloud
- Flexible Policy
- From any device

Universal Directory

- Extensible profiles
- Attribute transformations
- Directory integration
- AD password management

Lifecycle Management

- Lifecycle management
- Cloud & on-prem app integration
- Mastering from apps
- Directory provisioning
- Rules
- Workflow
- Reporting

Mobility Management

- Tight user identity integration
- Device based contextual access
- Light-weight management

Adaptive MFA

- Contextual access policies
- Modern factors
- Adaptive authentication
- Integrations for apps and vpns

API Access Management

- Oauth 2.0 API authorization
- Flexible identity-driven policy engine
- Easy & centralized administration across APIs

Developer SDK's

- Okta's SDKs simplify the process of managing your Okta org.
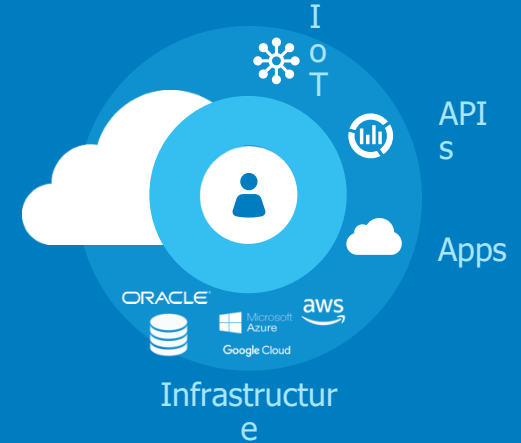- Use our REST APIs easily.

Customer Identity

YESTERDAY — Build it yourself

TODAY — Identity as a microservice

TOMORROW — Okta as the identity standard

www.globaldots.com

Thorsten Deutrich
VP Sales
phone: +49 30 98298596
mobile: +49 179 7949116
mail: thorsten@globaldots.com
https://www.linkedin.com/in/thorstendeutrich/

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